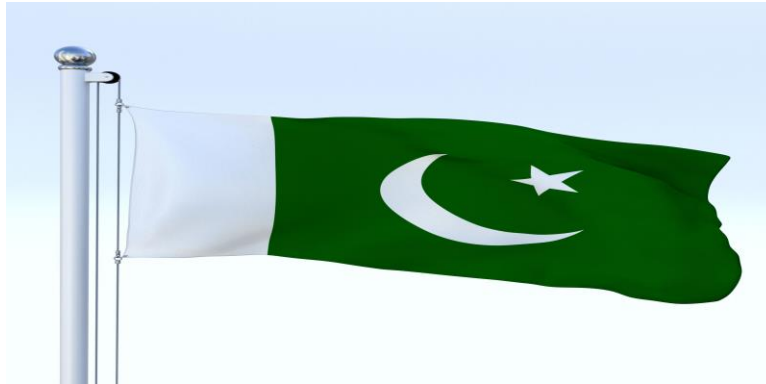


Pakistan- New Destination for Investors by *New* Investment Friendly Reforms



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Director Board- Pakistan Mercantile Exchange (2020-2023)

CICA Business Council Meeting-25th June,2021



GENERAL INFORMATION


Pakistan

Capital City Major Cities (Population)	Islamabad (1.13 million) Karachi (16.10 million), Lahore (12.31 million)	Total Population:220 Million
Land Area	796,096 sq.km / 80 million Ha	
Geography	Located in the northwestern part of the South Asian subcontinent, bordered by Iran Sea on the south,India in East, Afghanistan in North-West and China in North	
The Coastline	1,046km	
Climate	Four seasons: Summer (April-July; hot with extreme temperature up-to 50 degree C) The coastal area: generally warm or hot all year-round. The regions in the north: sr	
Population Growth Rate	211.17 million - Workforce population: 65.50 million (FY 2019) 1.94% (FY 2019)	
Language	Urdu – National, English – Official and is widely spoken as a business language. Other local languages: Punjabi, Sindhi, Pashto, Siraiki, Balochi, Brahui	
Literacy Rate	60% (2018-19)	
Fiscal Year	1 st July- 30 th June	
Time	GMT+5	
Code for International Call	+92	

Source: Pakistan Economic Survey (ESP) 2019-20, Ministry of Finance (MOF), Ministry of Interior (MOI), Pakistan Bureau of Statistics (PBS)

TRADE

Exports (2019/20)	22,507 million US\$
Major Items	1 Textile & Textile Articles 
	2 Vegetable Products 
	3 Mineral Products
	4 Prepared Foodstuffs; Beverages, Spirits, Vinegar and
	5 Live Animals and Animals Products
Major Partner Countries	1 United States of America
	2 China
	3 United Kingdom
	4 Germany
	5 United Arab Emirates

Imports(2019/20)	42,417 million US\$
Major Items	1 Mineral Products
	2 Machinery and Mechanical Appliances
	3 Products of Chemical and Allied Industries
	4 Textile and Textile Articles
	5 Base Metals and Articles of Base Metals
Major Partner Countries	1 China 
	2 United Arab Emirates
	3 Singapore
	4 United States of America
	5 Qatar

FOREIGN DIRECT INVESTMENT

Net FDI(2019/20)	2,561.2 million US\$
Major Sectors	1 Power
	2 Communication (IT & Telecom)
	3 Oil & Gas
	4 Financial Business
	5 Textile
Major Partner Countries	1 China
	2 Hong Kong (China)
	3 Netherlands
	4 United Kingdom
	5 United States of America

5 Reasons to Invest in Pakistan

1. Geo Strategic Location

Asia's premier trade, energy and transport corridor. Gateway to the energy rich Central Asian States, the financially liquid Gulf States and the economically advanced Far Eastern tigers. Pakistan a marketplace teeming with possibilities

2. Population & Workforce

55% of our population is below the age of 19 and 150 million access by telemarketing

3. Economic Outlook

Pakistan's economy has shown resilience to the shocks and has performed better than some of the neighboring countries. International Reports of repute have shown that Pakistan ranks ahead of regional countries.

4. Investment Policy

New Policy provided a comprehensive framework for creating a conducive business environment for the attraction of FDI with liberalization, de-regulation, privatization, and facilitation being its foremost cornerstones.

5. Special Economic Zones

The Law of Special Economic Zones made to meet the global challenges of competitiveness to attract FDI.

Investment Reforms in Pakistan

4-Major Policy Framework

1

**Ease of
Processing**

2

**Reducing the
cost of business**

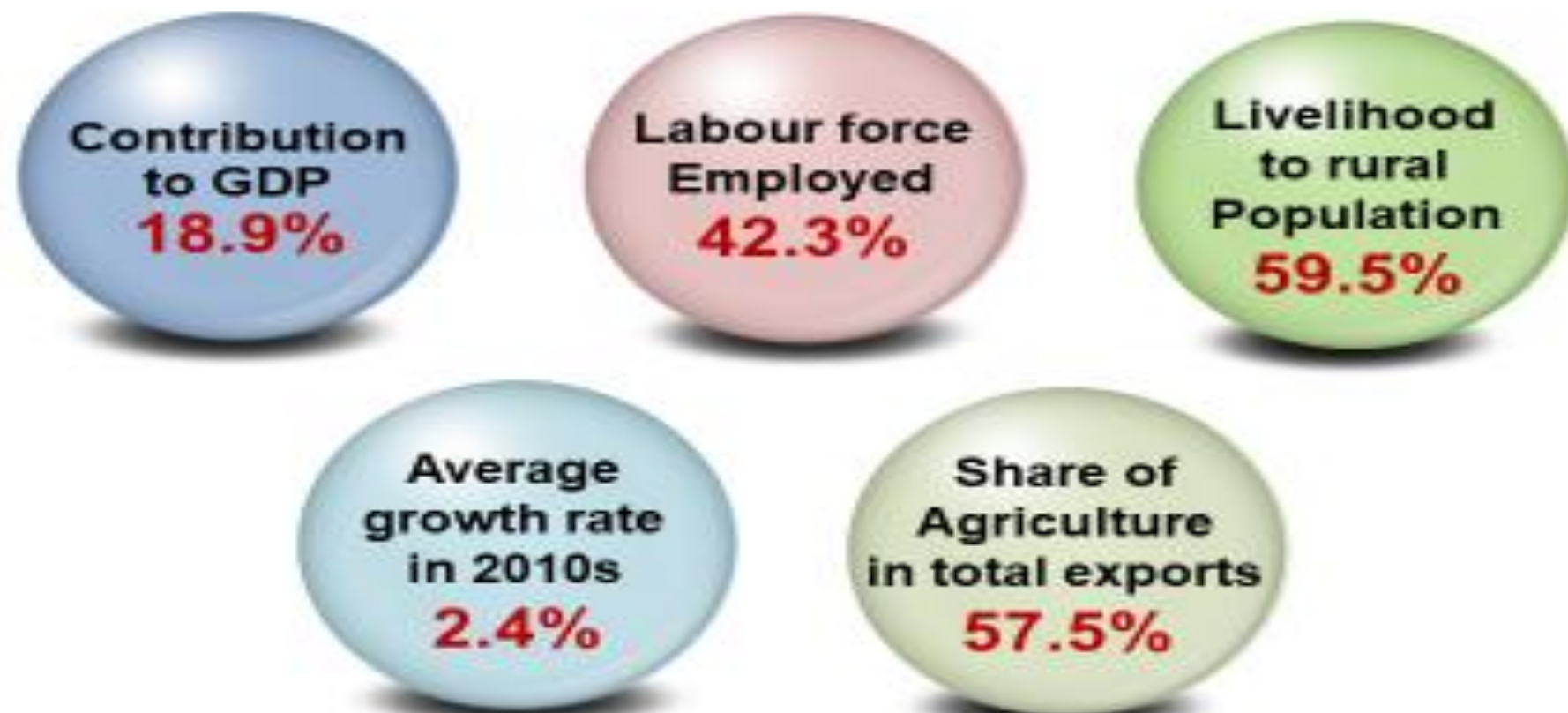
3

**Creation of industrial
clusters and Special
Economic Zones
creation of industrial**

4


**Linkages of trade,
industrial and monetary
policies for greater
convergence**

Overview of Pakistan Agriculture



Source: Govt. of Pakistan - Pakistan Economic Survey 2017-18

ATTRACTIVE INVESTMENT PACKAGE

Policy Parameters	Manufacturing Sector	Non -Manufacturing Sectors
		Agriculture 
Govt. Permission	Not required except 4 specified industries *	Not required except specific li
Remittance of capital, profits, dividends, etc.	Allowed	Allowed
Upper Limit of foreign equity allowed	100%	100%
Customs duty on import of PME	5%	0%
Tax relief (IDA, % of PME cost)	25%	25%
Royalty & Technical Fee	No restriction for payment of royalty & technical fee.	Allowed as per guidelines - In period 5 years

Enabling Business Climate- Pakistan

- **Pakistan Regulatory Modernization Regimes (PRMI)**
- **Special Economic Zones Management System (SEZMIS)**
- **Investment Relationship Management System (IRMS)**

<http://www.invest.gov.pk>

Sponsors: World Bank/IFC +UK Aid + Bol-GoP

May,2019 - 14 June, 2021