



# Doing business in the AIFC

ASTANA INTERNATIONAL FINANCIAL CENTRE

# Welcome to the AIFC

Astana International Financial Centre (AIFC) is a global centre for business and finance playing a pivotal role in connecting the economies of **the CICA area, Central Asia, the Caucasus, EAEU, West China, Mongolia, Middle East and Europe.**



# WHY AIFC – BENEFITS OF OPERATING FROM AIFC



**STRATEGIC LOCATION AND ACCESS TO A LARGE MARKET**



**INDEPENDENT JUDICIAL SYSTEM**  
*based on English Common Law*



**WORLD CLASS REGULATION STANDARDS**  
*ease of setting up business*



**TAX EXEMPTION UNTIL 2066**  
*on the regulated activities*



**SPECIAL LABOUR AND VISA REGIMES**  
*no restriction on employment*



**VIBRANT FINANCIAL AND BUSINESS ECOSYSTEM**





01

## POLICY DEVELOPMENT

- Development and adoption of AIFC regulations and rules concerning regulation of financial services

02

## REGISTRATION

- AFSA registers and incorporates all AIFC Participants, including regulated person and non-financial persons

03

## AUTHORISATION and RECOGNITION

- Authorisation process aims to ensure that only the right firms, run by the right people, and selling the right products are approved to do business in the AIFC
- Recognition enables renowned financial firms to obtain Recognition in a streamlined manner

04

## SUPERVISION and ENFORCEMENT

- Prudential and conduct supervision of firms performing financial services, as well as enforcement of AIFC Regulations and Rules



## World's Best Regulation Standards

**32** legal acts developed

**27** financial activities

**8** market activities regulated

**Legal and regulatory regime** espoused by IOSCO, Basel Committee, IAIS, OECD, IFSB



INTERNATIONAL ASSOCIATION OF INSURANCE SUPERVISORS



# ASTANA INTERNATIONAL EXCHANGE (AIX)

## REGULATORY CONDITIONS COHERENT TO A FOREIGN INVESTOR



- Legal regime based on the principles of English law
- Regulatory framework takes into account international standards
- Independent courts with international judges and arbitrators

## WORLD-CLASS ADVANCED INFRASTRUCTURE



- 29 trade members (Kazakhstan, Russia, China, Europe)
- Vertically integrated trading and settlement structure (Euroclear, Citi, Societe Generale, Sberbank)
- Thomas Murray's Rating "A" for AIX Central Securities Depository

## HIGH-TECH NASDAQ TRADING PLATFORM



- Trading Platform in Amazon Web Services Cloud Storage
- ISO 27001 (information security) and ISO/IEC 27032:2012 (cyber security) Certifications

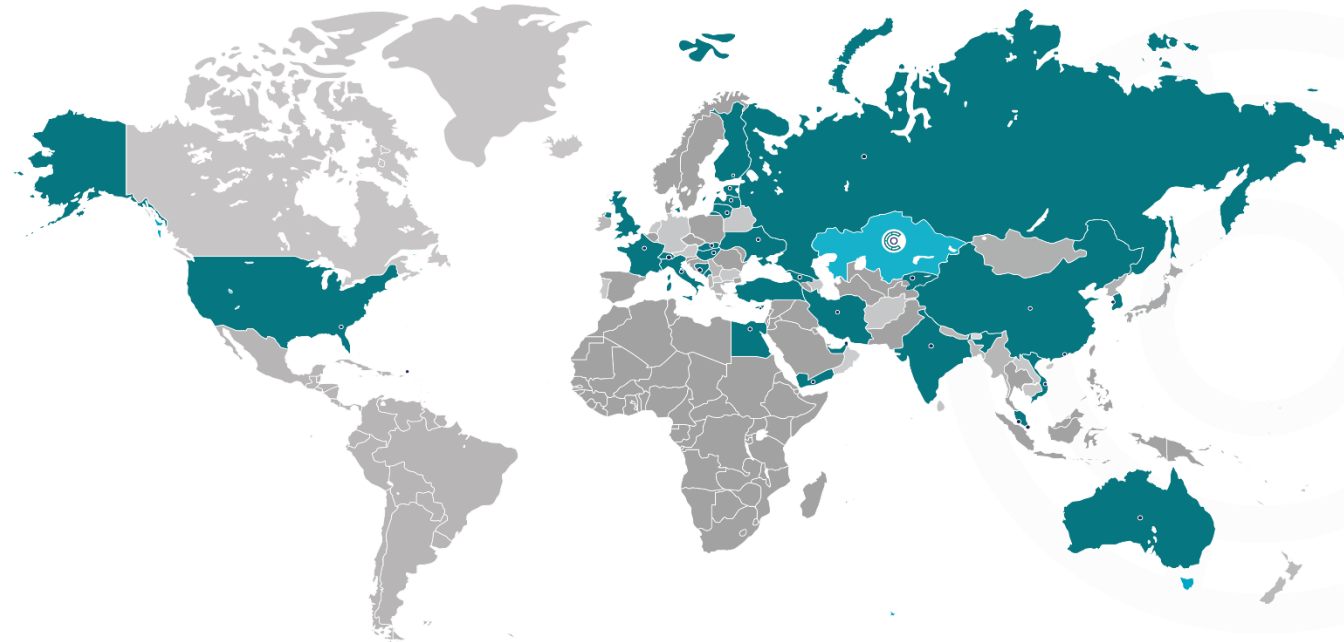
- ✓ **\$35 bln.** issuer capitalisation
- ✓ **\$1.3 bln.** debt capital
- ✓ **\$321 mln.** equity capital
- ✓ **136** listings
- ✓ **>160k** investor accounts
- ✓ **x5,7** growth in trading volume
- ✓ **12 ETNs** and **2 ETFs**
- ✓ **8** pre-IPOs
- ✓ **Full range** of Islamic Finance products

## Shareholders of the AIX: global capital markets leaders



# AIFC PARTICIPANT LANDSCAPE

Over 1400 companies from 64 countries  
REGISTERED AS AIFC PARTICIPANTS



29 Brokers

CICC • SHENWAN HONGYUAN SECURITIES HONG KONG • WOOD & COMPANY FINANCIAL SERVICES • TSESNA CAPITAL • BCC INVEST • HALYK FINANCE • TENGRI CAPITAL • FREEDOM FINANCE



## Registration / Licensing Support

- Regulatory and corporate support
- Legal form selection
- Application review

**500+ / 50+**

Registered / Licensed Participants

## Post-Registration Support

- Corporate actions
- Tax, employment, banking issues
- Company address and office lease
- Government services

**700+**

Procedures/Applications Completed



# THANK YOU!

**Timur Onzhanov**  
First Deputy CEO,  
AIFC Business Connect

✉ [ibc@aifc.kz](mailto:ibc@aifc.kz)

☎ +7 (7172) 64 74 30

📍 The Republic of Kazakhstan, Nur-Sultan City,  
55/18 Mangilik El, Block C3.2

